

### Know Your Cable

Avoiding Counterfeit Cable

#### Recognizing Counterfeit Cable

Like many other wholesale and retail markets, the cable market has its share of frauds. Some unknowing or unscrupulous cable distributors are attempting to sell cable that merely looks like CommScope cable. They use the same old tricks, such as labeling with a name that looks similar to CommScope.

While the cable may look similar, the quality and performance are far below CommScope standards. In addition to always using a reputable distributor for cable orders, you can follow these simple tips to ensure you are getting the true CommScope quality and performance.

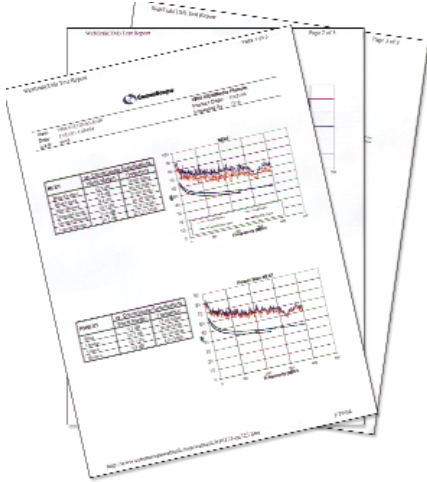
1. For coaxial cables, the simplest way to avoid counterfeits is to purchase your cable and components from a reputable distributor. You should also take a few minutes to inspect the labeling to make sure you have the right cables. CommScope provides a searchable list of certified distributors online at <http://www.uniprisesolutions.com/dist/html/locate.asp>
2. For fiber cables, take special precaution to inspect the print statement on the outer jacket. If you notice slight variations in the spelling of CommScope, for instance, you will know the cable is counterfeit. If you are ever in doubt, send us a small section of the cable, and we will analyze it for free.
3. For twisted pair copper cables, check the online WebTrak™ test report and other labeling (such as the print legend) to make sure the cable is from CommScope. To access the WebTrak report for a specific cable, visit <http://www.uniprisesolutions.com/webtrak>.



## WebTrak Certified Test Reports

WebTrak is the reporting system CommScope uses for Twisted Pair products. CommScope backs its claims for the performance of these products by testing each master reel. Through WebTrak we can verify the TIA and CommScope specifications, average and worst case data for the NEXT, PSNEXT, Return Loss, Insertion Loss (attenuation) and ACR.

Test reports are available for UltraPipe™, UltraMedia™, Media 6™, Ultra II™, and DataPipe™. Counterfeit cables will sometimes repeat the same ID number or possibly try to create one that does not correspond to the product. Simply taking a few minutes before the installation to check the WebTrak report may help to avoid problems in the future.



## How to Use WebTrak

Once you have accessed the online reporting system, enter the 13-character WebTrak number that is printed on the cable beside the footage marker. The system will display the WebTrak report for the specific cable you have purchased. This report is your assurance that the cable you have paid for will perform as promised.

WebTrak is your access to detailed online data for the twisted pair cable you install. CommScope is committed to maintaining our reputation as the standard for quality in the marketplace. We strive to ensure that all of our products and services meet or exceed our customer's requirements and expectations in every way.

## The Bottom Line

Basically, the only way to avoid counterfeit cables and apparatus is to purchase from a reputable distributor. CommScope provides a listing of Uniprise distributors on our web site at: [www.uniprisesolutions.com/dist/html/locate.asp](http://www.uniprisesolutions.com/dist/html/locate.asp).



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