

### PartnerPRO® NETWORK

Building partnerships that build the smartest networks



## The power of the PartnerPRO Network: expertise, innovation, and collaboration

The PartnerPRO® Network is a global community of trusted professionals committed to delivering advanced network solutions. In an era of rapidly evolving technology, businesses depend on PartnerPRO members for insights, innovation, and efficiency. With access to premier expertise, collaborative opportunities, and powerful resources, the network enables Partners to solve complex challenges and drive the future of connectivity.

### PartnerPRO® NETWORK



## Empowering our Partners for success

Customers rely on CommScope solutions to address the challenges of network expansion and business growth, and our PartnerPRO Network members are empowered with exclusive access to a range of benefits that elevate their businesses.

#### Unlock the benefits of expertise

- Early access to the latest CommScope solutions and technologies
- · Continuous access to online education and training
- Expert guidance on the latest design, installation, and maintenance techniques
- Peer-to-peer support from a diverse, global ecosystem
- Access to exclusive Partner portals and enablement tools

Together, we're shaping the future of networks all over the world.

# Give your business every opportunity to succeed

Reap the benefits of using our network



### A modular approach to partnering

Based on customer demand and your business model

The PartnerPRO Network structure provides our customers access to the right provider based on their needs.



Today, we support four Partner types each representing a different kind of dependable relationship with CommScope.

#### COMMSCOPE<sup>®</sup> Solution Provider

Trusted experts who design, install, and support the deployment of CommScope solutions, delivering seamless implementation and long-term performance. From initial consultation to post-service support, they provide the expertise needed to optimize connectivity, enhance network reliability, and drive business success.

#### COMMSCOPE<sup>®</sup> Distributor

Organizations focused on the complex logistics of stocking and distributing CommScope's solutions around the globe. Our network helps customers stay on schedule and on budget.

#### PARTNER TYPES

#### COMMSCOPE® Eco System

Industry influencers—consultants, integrators, general contractors (GCs), multi-tenant data centers (MTDCs), and similar businesses—that collaborate with CommScope and other PartnerPRO Network members to design, specify, integrate, and support CommScope solutions throughout the enterprise.

#### COMMSCOPE<sup>®</sup> Alliance

Strategic Partners that add value to our customers and/or partner community.

#### RECOGNIZING OUR PARTNERS THROUGH EXPERTISE, STATUS, AND COVERAGE

At CommScope, we recognize and support our Partners through three key pillars: Expertise, Status, and Coverage. Our tailored programs are designed to elevate each Partner's unique strengths and market position. By aligning with our four Partner types, we strive for our Partners to stand out in the industry, offering greater value to our joint customers and driving impactful solutions.

#### Expertise

Status

Coverage

Recognizes product, solution or market expertise Recognizes our joint commitment and investment in each other

Recognizes footprint of Partners with multiple locations



The PartnerPRO Network encompasses a diverse range of Partners. **Enterprise solution providers** represent the largest segment of our network. These trusted Partners play a critical role in designing and installing the long-term reliability of our solutions. To recognize their dedication and expertise, we proudly offer tiered distinctions for those who go above and beyond, setting the standard for excellence in our network.

## Recognizing excellence: Tiered recognition for enterprise solution providers

At CommScope, we recognize and celebrate our top-performing enterprise solution providers—those that design, install, and warranty our products with unmatched expertise and dedication. Our tiered recognition program honors Partners who consistently deliver outstanding solutions and customer success. Achieving Premier, Elite, or Prestige status is a mark of distinction, showcasing leadership and commitment to excellence.



#### Premier Partner

These trusted providers hold at least one certified expertise, demonstrating exceptional reliability and service. Their proven skills allow them to design, install, and offer warranties for their certified solutions, making them valuable Partners in delivering high-quality results.

#### Elite Partner

Recognized for going beyond technical excellence. Elite Partners distinguish themselves through technical excellence, business success, and their ability to deliver certified SYSTIMAX<sup>®</sup> solutions. Their deep expertise and commitment to quality set them apart as leaders in their field.

#### **Prestige Partner**

Reserved for the most distinguished solution providers, Prestige Partners represent the highest level of achievement within our network. With SYSTIMAX certification and enhanced coverage capabilities, they are recognized not only for their expertise but for their ability to lead, innovate, and deliver superior service on a broader scale.

#### Access the expertise, technology, and support to take on larger, more complex projects with confidence.

Our global Partner network connects you with specialized professionals who have the knowledge and resources to support your business needs. The PartnerPRO Network provides access to industry-leading technology, dependable support, and product warranties that are among the industry's best.

Find the right Partners for your needs by visiting our **Partner Locator**.

75% the FORTUNE 100 TRUST COMMSCOPE



CommScope pushes the boundaries of communications technology with game-changing ideas and ground-breaking discoveries that spark profound human achievement. We collaborate with our customers and partners to design, create and build the world's most advanced networks. It is our passion and commitment to identify the next opportunity and realize a better tomorrow. Discover more at commscope.com.



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