### **COMMSCOPE**°



# Solutions. Expertise. Partnership.

Together, we are making the future possible.



# Exceptional solutions delivered by exceptional Partners.

## Everything you should expect when you work with the right people

Reliable network solutions don't come in boxes. They are delivered with the peace of mind that comes from years of network experience, technology expertise and insight inspired by extensive research, development and intelligence. They should provide the right technology at the right time with the right people to help you succeed.

### Welcome to the CommScope PartnerPRO® Network

As a trusted provider of technology solutions for wired and wireless networks around the world, CommScope is committed to providing the right solutions for today and tomorrow; but of course, that's only half the equation.

Through the PartnerPRO Network, CommScope also provides you with access to the right people. The PartnerPRO Network consists of CommScope-authorized local distributors, solution providers, consultants and alliance partners backed by the global experience of CommScope and trained to provide local insight that puts our high-performance solutions to work. Our objective is to help your network flourish and your business grow.



# The PartnerPRO Network connects you to CommScope warranties, which are among the best in the business

Because our Partners work with superior CommScope solutions, you enjoy the peace of mind of CommScope's extended product and application warranties, available for select solutions installed and registered by our partners.

### The PartnerPRO Network adds confidence to every solution

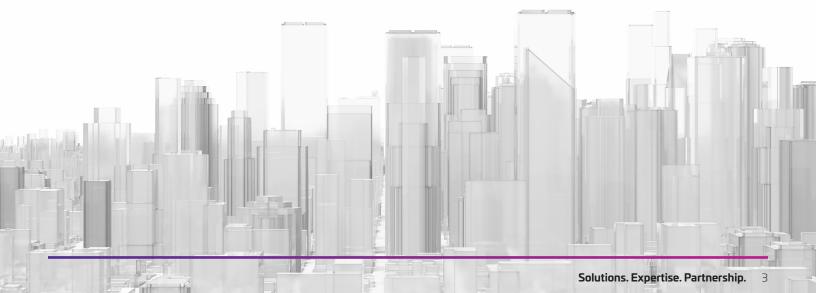
Our network of professional Partners exists to help propel your business forward. You benefit from the convenience of a diverse, well-trained and fully-certified team of talented providers.

As an extension of our CommScope team, every Partner shares our passion for getting the job done right. They also know CommScope solutions as well as we do, so you'll receive the same high level of global expertise with local insight to help simplify and accelerate network deployments.

#### What the PartnerPRO Network means for you:

- State-of-the-art solutions that can keep you ahead of the technology curve
- Clear upgrade paths that can minimize CapEx and OpEx
- More uptime and increased network reliability
- Global consistency of service and fast, certified installations
- CommScope warranty protection
- Greater network security, stability and efficiency for confident peace of mind





# CommScope network solutions work best when they are designed, installed, configured and supported by our highly-trained Partners.

#### Higher standards ensure the greater value

CommScope network solutions work best when they are designed, installed, configured and supported by highly trained experts like our Partners. They're uniquely qualified to get your network up faster, help it run more efficiently and minimize expensive downtime.

Like you, our Partners see the value in our solutions, and they know how to deploy them with the same integrity and quality we put into their manufacture.

With the right people and the right solutions, you get more than just performance, efficiency and reliability from your network. You also get the peace of mind that comes from confidence in the expertise of the local, accountable provider and the reputation of the company that built the technology.



# The right solution should be simple, complete and cost-effective

Growing network complexity and cost—both CapEx and OpEx—are pushing many businesses to consolidate their vendor lists. Even so, many providers employ solutions cobbled together from multiple manufacturers, which not only introduces uncertainty in performance, but also in who to talk to when there's a problem—and what kind of support you can expect once you do identify the manufacturer.

Since CommScope is a comprehensive solutions manufacturer, our PartnerPRO Network Partners are able to eliminate this uncertainty. You get a simple, complete solution from a globally-recognized and trusted leader in network technologies.

### Thousands of partners worldwide—and we're adding more every day

Through CommScope's comprehensive training, certification and accreditation processes, thousands of Partners are available to deliver the right CommScope solution—so you'll always know who built your infrastructure.





### The PartnerPRO Network: Driven. Dynamic. Dedicated.

Working with our certified experts means clear, concrete, practical benefits for your network at every stage. Our Partners include:

- Distributors: Organizations focused on the complex logistics of stocking and distributing CommScope's solutions around the globe. Our network helps customers stay on schedule and on budget.
- Solution Providers: Local experts who understand the regional specifications that impact your network. Our training and certification programs provide assurance that customers will receive consistent, reliable service.
- Consultants: Help ensure every aspect of the customer's network is designed for excellent quality and performance.
- Alliances: Industry leaders focused on developing value for our customers, together.



CommScope pushes the boundaries of communications technology with game-changing ideas and ground-breaking discoveries that spark profound human achievement. We collaborate with our customers and partners to design, create and build the world's most advanced networks. It is our passion and commitment to identify the next opportunity and realize a better tomorrow. Discover more at commscope.com



#### commscope.com

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