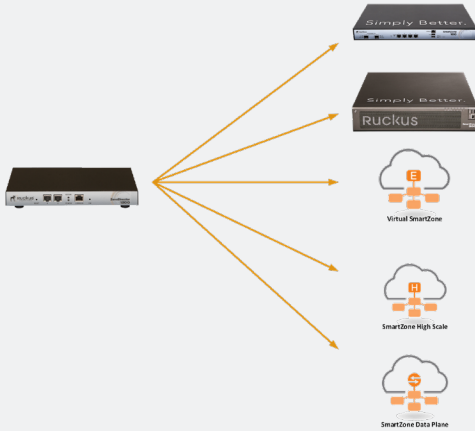


Ruckus ZoneDirector – to – SmartZone Migration Service

Ruckus Professional Services



REALIZE EFFICIENT WI-FI NETWORK CONTROL

Your network has grown, and you have decided to make the move from your ZoneDirector to the SmartZone suite of controllers for your Wi-Fi network. Back up that important decision with Ruckus Professional Services un-paralleled migration capabilities.

Ruckus Professional Services has the expertise to help organizations build a more scalable and efficient infrastructure. SmartZone is the recommended high-functionality platform for large scale network control. Migration from another platform to SmartZone requires effective planning, configuration, and migration experience only found within Ruckus.

BENEFITS

Improve Operational Efficiency

- Leverages Ruckus' in-depth networking expertise to help organizations migrate from ZoneDirector environments to the SmartZone platform
- Provides subject matter experts to ensure all prerequisites are met, the migration follows proven methodologies, and the final solution is validated and fully documented.
- Consistent and verified Service delivery model
- Enables on-time delivery of fully-managed projects, utilizing Ruckus experts with the right skills and experience to deliver properly commissioned solutions.
- Enables the transformation to a dynamic, next-generation Wi-Fi network infrastructure to meet current and future business requirements
- Accelerates deployment of network-based applications and technologies to increase productivity

Minimize Risk and Downtime

- Ruckus has developed best-practice methods for activities that have inherent risk, reducing that risk to a point where it should no longer hinder movement forward on projects

PROVEN METHODOLOGY

Ruckus Professional Services works daily with customers looking to optimize their ability to manage their wireless and wired networks with the ease of a single management interface. If you require migrations from older code versions and end-of-life products to the SmartZone platform; those tasks are a specialty for Ruckus. The proven processes developed and implemented by Ruckus Pro Services takes the worry away and gives you your time back as experts prepare for, deploy, and migrate to the new SmartZone. Ruckus experts will provide:

- Data collection and review of the current network design
 - ZoneDirector configuration
 - Addressing, VLAN design, SSID use, AP Zoning, reporting, security, etc.
- SmartZone deployment verification
- Detailed migration method of procedure created
- Migration Assistance as APs are moved to the new controller
- Validation of functionality from controller and AP perspectives
- Creation of As-built document
- Knowledge Transfer session

PRICING SCENARIOS

Scenario	Price
Remotely Administered: Single ZoneDirector migration to Single SmartZone (50 - 250 APs)	\$3,500
Remotely Administered: Single ZoneDirector migration to Single SmartZone (251 - 1000 APs)	\$4,500
Administered Onsite*: Single ZoneDirector migration to Single SmartZone (50 - 250 APs)	\$5,500
Administered Onsite*: Single ZoneDirector migration to Single SmartZone (251 - 1000 APs)	\$6,500
Remotely Administered: Multiple ZoneDirector locations (max. 3), migration to Single SmartZone (50 to 250 APs)	\$4,000
Remotely Administered: Multiple ZoneDirector locations (max. 3), migration to Single SmartZone (251 to 1000 APs)	\$5,000
Administered Onsite*: Multiple ZoneDirector locations (max. 3), migration to Single SmartZone (50 to 250 APs)	\$6,000
Administered Onsite*: Multiple ZoneDirector locations (max. 3), migration to Single SmartZone (251 to 1000 APs)	\$7,000
Customized Service: Ruckus can develop a custom scope of work that delivers a solution not covered by the Services listed above	Custom Pricing

ASSUMPTIONS & RESTRICTIONS

- To take advantage of the pricing above, the following must be true:
 - The minimum number of Access Points is 50 per controller.
 - All APs must currently be managed by a Ruckus ZoneDirector controller.
 - All APs must be within a single “zone” per controller and limited to up to 5 WLANs per controller.
 - All APs must be capable of migration to SmartZone version 3.5 at a minimum **.
 - All ZoneDirectors must be running version 9.10 at a minimum ***.
 - When a Virtual SmartZone is to be deployed, the customer is responsible for providing a fully functional virtual machine prior to the beginning of the Ruckus engagement.
 - The customer network must be ready for the integration of SmartZone.
- When onsite services are required, with multiple ZoneDirector locations, the Ruckus Engineer works from the primary customer location only.
- Migration of “meshed” APs is not included in this Service unless custom scoped.
- Migration to Ruckus Cloud Wi-Fi is not included in this Service.
- Upgrades and/or Configuration of the current ZoneDirector(s) is not included in this Service ***.
- It is assumed that the migration from ZoneDirector to SmartZone will be performed in a single contiguous timeframe. Multiple migration events may require a custom scope of work.
- It is assumed that the supporting network infrastructure performs at a level where migration is timely. If network performance is not acceptable a custom quote may be necessary.
- For scenarios that fall outside of these restrictions, a custom scope of work may be developed to meet the end user needs.
- A checklist will be used to document the current network state, the readiness for SmartZone, and the preferred end state.

* The price for Onsite Services utilizes international travel rates. If the site is in N. America, pricing may be adjusted for lower anticipated T&E.

** The following devices are not supported on latest Ruckus SmartZone, and will therefore not be able to be migrated from ZoneDirector to SmartZone:

UNSUPPORTED AP MODELS				
SC8800-S	ZF7762-S-AC	ZF2741	ZF7762-AC	ZF7351
ZF7321	ZF7343	ZF7962	ZF7762-S	ZF2942
ZF7441	ZF7363-U	SC8800-S-AC	ZF7363	ZF2741-EXT
ZF7762	ZF7025	ZF7321-U	ZF7341	ZF7352
ZF7762-T	ZF7351-U	ZF7761-CM	ZF7343-U	ZF7781CM
R300	ZF7782	ZF7982	ZF7782-E	ZF7055
ZF7372	ZF7782-N	ZF7372-E	ZF7782-S	
C500	H500			

*** A customized scope of work may be necessary in some situations where requirements don't align with those in the fixed-price scenarios.

NOTE: To engage Ruckus Professional Services for ZD-to-SZ Migration Services, or for more information about other Professional Services, please contact your Ruckus Account Manager or Sales System Engineer.



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Visit our website or contact your local CommScope representative for more information.

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