

RUCKUS® Partner Training Requirements

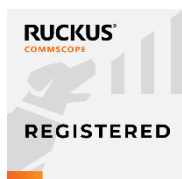
Pick your path to unleash the power of RUCKUS training

Boost your RUCKUS knowledge, confidence and sales with customized training that supports you and your success. Grow your business, showcase your expertise, and get rewarded for your achievements within the [RUCKUS BIG DOGS Partner Program](#).

Choose your path to help you get to the top.

Learn more

For more information, contact your Partner Account Manager or Distributor or visit the [RUCKUS Partner Portal](#).



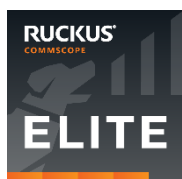
RUCKUS Registered Partners

Registered partners can access all partner training in CommScope University and are highly encouraged to take the recommended training to enhance your product competency. While Registered Partners are not required to undergo any training, their benefits in the RUCKUS BIG DOGS Partner Program are limited.



RUCKUS Certified Partners

Certified partners must maintain and report a certain number of pre-sales, sales and technical personnel on staff per the minimum requirements as outlined in the table below. This includes taking a series of online training courses and associated exams, as well as technical accreditations. More details about our training are available in the [RUCKUS Certified Partner Curriculum](#).



RUCKUS Elite Partners

Focused training is customized to your specialty and needs. Select from three options: a [wired path](#), [wireless path](#), or [you can complete both sets of training via the combination path](#). Elite Partners must maintain and report a certain number of pre-sales, sales and technical personnel on staff per the minimum requirements as outlined in each path below. These RUCKUS Partners will demonstrate a higher level of competency by completing comprehensive training requirements as shown in the respective tables below.



RUCKUS Lifecycle Elite Partners

RUCKUS product knowledge and support are some of your strongest capabilities. RUCKUS Lifecycle Elite Partners must maintain and report a certain number of pre-sales, sales and technical personnel on staff and maintain the minimum requirements as outlined in the table below. These RUCKUS Partners will demonstrate the highest level of competency by completing the most comprehensive training requirements, being certified in both Wired and Wireless RUCKUS technology, in addition to meeting specific support and managed service qualifications.

What else you need to know

First steps:

1. New RUCKUS Partner? → Set up your RUCKUS [Partner Portal account](#). This is the initial partner account application with RUCKUS.
2. [Add individual users](#) to your organization. Register using your **corporate e-mail address**. Your portal **username** will be given to you in the form of [firstname.lastname@rwbigdog.com](#).
3. Additionally, register users at [CommScope University](#) using the same corporate e-mail address tied to your RUCKUS account, to ensure your individual achievements count toward Partner compliance. Your username for CommScope University is **your corporate e-mail address**.
 - Generic/personal e-mails (gmail, etc.) are not accepted for partner training completion and will not tie back to your company record for compliance credit.
4. Choose self-paced eLearning to reach training compliancy for your partner level. You can also sign up for our instructor-led courses [here](#).

Rules:

- One individual can satisfy multiple requirements.
- For Certified RUCKUS Partners, one individual required per course.
- For Elite RUCKUS Partners in large countries, two individuals required per course. If you choose the Combination Path, however, only one RCWA and one RCNI are required.
For medium/small countries, one individual required per course (see [country market size chart](#)).
- **Lifecycle Elites must complete the Combination Path and require two individuals per course, regardless of country size.**
- Certified and Elite RUCKUS Partners must maintain training compliance for visibility in the Partner locator and to access incentives.
- Technical training, accreditations and certifications are valid for three years from date of completion.
- Sales and pre-sales training is valid for one year from date of completion.
- Our training consists of
 - Online training courses (OLTs)
 - Accreditations: Non-proctored exams
 - Certifications: Proctored exams through which designated credentials are awarded based on performance

Training Requirements Tables per Partner level

For RUCKUS Elite Partners, focused training is customized to your specialty and needs. Select from three options. Country Market Size Classification can be found here: [Market Size Classification](#)

<u>ELITE - WIRELESS FOCUSED PATH</u> Wireless Certification • Wired Accreditation	Small/Medium Countries	Large Countries
RUCKUS Portfolio Sales Training	x1	x2
RUCKUS Portfolio SE Pre-Sales Training	x1	x2
RCWA RUCKUS Certified Wireless Administrator (or valid CWNA)	x1	x2
RUCKUS ICX Implementer (RICXI) Accreditation Exam	x1	x2

OR

<u>ELITE - WIRED FOCUSED PATH</u> Wired Certification • Wireless Accreditation	Small/Medium Countries	Large Countries
RUCKUS Portfolio Sales Training	x1	x2
RUCKUS Portfolio SE Pre-Sales Training	x1	x2
RCNI RUCKUS Certified Network Implementer (or valid RCNA)	x1	x2
RUCKUS Accredited SmartZone Administrator (RASZA) Exam	x1	x2

OR

<u>ELITE - COMBINATION PATH</u> Wireless Certification • Wired Certification	Small/Medium Countries	Large Countries
RUCKUS Portfolio Sales Training	x1	x2
RUCKUS Portfolio SE Pre-Sales Training	x1	x2
RCNI RUCKUS Certified Network Implementer	x1	x1
RCWA RUCKUS Certified Wireless Administrator (or valid CWNA)	x1	x1

LIFECYCLE ELITE Wireless Certification • Wired Certification	Small/Medium Countries	Large Countries
RUCKUS Portfolio Sales Training	x2	x2
RUCKUS Portfolio SE Pre-Sales Training	x2	x2
RCNI RUCKUS Certified Network Implementer	x2	x2
RCWA RUCKUS Certified Wireless Administrator (or valid CWNA)	x2	x2
RUCKUS Accredited Support Professional Accreditation Exam	x2	x2

CERTIFIED* (Strongly recommended for Registered partners)	Small/Medium Countries	Large Countries
RUCKUS Portfolio Sales Training	x1	x1
RUCKUS Portfolio SE Pre-Sales Training	x1	x1
RASZA 200 Configuration, Management, and Troubleshooting SmartZone 6.0 or RUCKUS Accredited SmartZone Administrator (RASZA) Exam	x1	x1
ICX 150—RUCKUS ICX Implementer Online Training Course or RUCKUS ICX Implementer (RICXI) Accreditation Exam	x1	x1
ROne 200 - RUCKUS One Configuration and Management or RUCKUS One™ Implementer (ROne) Accreditation Exam	x1	x1
RWD 200—RUCKUS Wi-Fi Design AND WSS 200 – Wi-Fi Site Surveys or RUCKUS Accredited Wi-Fi Designer Exam	x1	x1
Routing and Switching Protocols (RSP 100) Exam	x1	x1
RUCKUS Wi-Fi Fundamentals (RWF 100) Exam	x1	x1
RAI 200 RUCKUS AI Implementer or RUCKUS AI™ Implementer (RAII) Accreditation Exam	x1	x1

*For Certified RUCKUS Partners, one individual required per course.

OR

CERTIFIED*	Small/Medium Countries	Large Countries
RUCKUS Accelerated Certified Partner Program *	x1	x1

*Find further information about the RUCKUS Accelerated Certified Partner Program [here](#).

Introducing the RUCKUS Technical Family (RTF) Continuing Education Program

Don't want to recertify for yearly compliance audits? Maintain your RUCKUS partner compliance in a new and engaging way.

Our New [RUCKUS Continuing Education Program](#) allows you to attend regularly scheduled RTF events to accumulate points which equate to extensions on your existing RUCKUS training, accreditations and certifications. [Learn more today!](#)

www.ruckusnetworks.com

Visit our website or contact your local RUCKUS representative for more information.

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